

Damon Erickson
damon@metapaso.com
319A Roncesvalles Ave.
Toronto, ON M6R 2M6
Canada (I am American – recently moved to Canada)
416-536-1782

American English Writer, Editor and Translator

U.S. Citizen

SKILLS

- * Impeccable written and spoken English
- * Competent spoken and written Spanish
- * Strong communication skills coupled with public speaking experience
- * Strong conversational and some written Japanese
- * Analog and Digital project leadership experience in electric vehicle design
- * Strong computer administration skills in Windows, Linux and OS X

EXPERIENCE

4 years trilingual sales manager using English, Spanish and Japanese
2 years database design for in-house sales-tracking application
2 years electrical systems team leader for solar vehicle
3 years as educator developing original coursework and materials
3 years publishing house experience with Illustrator, Photoshop and QuarkXpress
10+ years working with Microsoft Office Suite

EDUCATION

Bachelor of Science in Engineering Sciences, Electrical
1998
Yale University
NEW HAVEN, CT
* Major coursework in Analog, Digital and Computer Design and Signal and Control Theory
* Developed analytical, writing and editing skills through courses in English, Spanish, Philosophy and Operations Research
* Supervised a team of six as Electronics Group Leader for Yale's first solar vehicle entry in Sunrayce '97.

Work History

Sales Manager, Western States and Mexico
2002-2006
Miura Boiler, Inc.
LOS ANGELES, CA
* Opened Mexican market in 2003: became 25% of department sales in 2005
* Increased sales from \$800,000 in 2003 to \$2,100,000 in 2006 - more than 25% per year
* Created original ROI-based marketing materials and presentations
* Supervised sales department personnel, budget and resources

Assistant English Teacher
1998-2001
JET Programme
EHIME, JAPAN

- * Planned and instructed English classes, creating dozens of motivational and communicative lessons using Microsoft Office Word and Excel
- * Studied Japanese culture and language extensively
- * Developed cross-cultural and cross-language communication strategies

Electronics Group Leader
1996-1997

TEAM LUX - YALE COLLEGE SOLAR RACING
NEW HAVEN, CT

Independently of regular studies:

- * Supervised a team of six in the design of the electrical and communications systems in Lux Aeterna, Yale University's first solar car
- * Designed and constructed the 1200watt solar array from individual cells
- * Designed the wireless Visual Basic-based data measurement system
- * Coordinated construction with the mechanical systems of the car
- * Lux Aeterna raced to a "Best Rookie" 9th place finish out of 36 teams in the 1200-mile SunRayce '97

Design and Production Assistant
1994-1997

YALE UNIVERSITY PRESS
NEW HAVEN, CT

- * Book design and layout on QuarkXpress, Adobe PageMaker, Photoshop and Illustrator
- * Prepared manuscripts for printing using Microsoft Word, Excel and WordPerfect